

Norman K. continues its international expansion with the opening of an office in the Grand Duchy of Luxembourg

Norman K., an independent wealth management platform dedicated to international entrepreneurs and large families, announces the opening of its office in the Grand Duchy of Luxembourg, marking a new strategic milestone in its development across Europe and beyond.

Following London, the opening of a Luxembourg office represents a further structuring step in Norman K.'s international expansion. For many years, the Group has maintained close relationships with the Luxembourg ecosystem, particularly in banking and insurance, making this establishment both a natural and strategic evolution.

“Our ambition is to become a leading wealth management player in Luxembourg. International development is a cornerstone of our strategy, driven by an already largely international client base and a clear determination to sustainably strengthen our presence in Europe and beyond. We offer our clients independent, comprehensive and highly personalised support, designed to address complex wealth-related challenges in a demanding international environment,” says Olivier Liot, Head of Corporate & Private Banking and co-founder of Norman K., alongside Brice Monvoisin, Mathieu Mercati and Jean-Philippe Petit.

Two highly experienced profiles

Nicolas L'Hermite and **Nicolas Mayer** joined the Norman K. Group at the beginning of this year to lead and develop the Luxembourg subsidiary, as CEO and Sales Director respectively.

With 18 years of experience in wealth management in Luxembourg, Nicolas L'Hermite has held commercial and managerial positions within the BNP Paribas Group. In recent years, as a member of the Wealth Management executive team, he contributed to the development of offerings dedicated to strategic clients—assets exceeding USD 1 billion—and their Family Offices. He has also advised shareholder families and senior executives of major companies across Europe, the Middle East and the Americas, providing comprehensive solutions for their investments and the structuring of their operations.

Nicolas Mayer brings more than 15 years of experience in the wealth management sector in the Grand Duchy of Luxembourg, having worked at EFG, ABN AMRO and BNP Paribas. Until recently, he served as Senior Wealth Manager at BNP Paribas Wealth Management Luxembourg, where his

role focused on managing and developing a portfolio of strategic clients, with a particular emphasis on the French market.

A solid and structured growth trajectory

In 2026, Norman K. intends to pursue its development through sustained organic growth, driven by the continued strengthening of its core verticals: Investment, Financing, Corporate Advisory and Wealth Solutions. Through its new presence in the Luxembourg capital, the Group also aims to accelerate its growth via external acquisitions.

Norman K.'s organisation as an integrated platform enables the Group to continuously enhance the solutions offered to its clients, while attracting recognised and experienced talent.

About Norman K.:

Norman K. positions itself as an independent wealth management player, operating in open architecture in collaboration with leading institutions in France and internationally. Founded in 2021, the firm is now present in several major cities, including Paris, Nice, London and Geneva.

The NK platform offers a 360-degree approach, designing for its clients—international entrepreneurs and large families—tailor-made internal solutions delivered by a dedicated team of experts, carefully selected for their specialised skills in corporate advisory, real estate, portfolio management, private equity, financing and wealth structuring, as well as in related areas mobilised according to specific needs. Norman K.'s mission is to provide an optimal, unique and fully personalised solution to a demanding clientele.
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